

For Immediate Release

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Minuteman Security & Life Safety Acquires S3

Andover, Mass. — February 28, 2024: **Minuteman Security Technologies, Inc**. ("Minuteman"), a leading national provider of enterprise security technology solutions, today announced that it has acquired systems integrator Strategic Security Solutions, LLC. ("S3"), of Raleigh, NC.

With the acquisition of S3, a well-established integrator with four locations in NC, VA and PA, Minuteman becomes the largest Eastern US super regional independent full-service provider of integrated security, communication, and life safety systems. Combined, the company operates 20 office locations from Florida to Maine, and as far west as Chicago, IL, and globally through our Program Management Office (PMO).

S3 has been providing enterprise security technology solutions for over 20 years under the leadership of Jay Slaughterbeck, CEO and Ron Oetjen, President. S3 employs over 50 team members across 4 facilities in Raleigh, Lynchburg, Richmond, and Pittsburgh, as well as an established PMO offering managed security solutions globally. Jay and Ron will continue to manage their S3 operations and customer relationships while expanding their responsibilities across the combined entity with a focus on continuing to provide current customers and supply partners exceptional service and support from their preeminent team of technicians.

Minuteman CEO Joe Lynch, said, "We're thrilled with the partnership in S3 and the opportunities it provides the combined organization to deliver enhanced service to our customers and suppliers as well as career growth opportunities for our valued employees. Our expanded super-regional footprint, team of highly skilled technicians, product offering, and leadership in Jay and Ron are notable partnership benefits that will deliver additional value to all of our stakeholders as we grow our presence in the industry."

"S3 and Minuteman are natural partners – both organizations share a common strategic vision of becoming the preeminent electronic security integrator and core values in providing superior customer and supplier solutions, taking pride in our work, doing what we say we're going to do, and respect and gratitude in our team of employees," commented S3 CEO Jay Slaughterbeck. Ron Oetjen S3 President added, "The foundational consistencies and complementary characteristics across both organizations are truly unique and will enable us to deliver exceptional service levels for our customers, suppliers, and employees alike. I'm further excited in my and Jay's expanded responsibilities in the joint organization having a direct role in bringing these benefits to fruition."

Minuteman's growth continues to receive recognition. SDM magazine, which tracks the North American security channel, in 2023 ranked Minuteman 17th in its annual ranking of the Top 100 Systems Integrators. The addition of S3 will likely move our combined organization significantly up the rankings.

The combination was effective September 29, 2023.



About Minuteman Security Technologies, Inc., dba Minuteman Security & Life Safety

Minuteman Security Technologies is a privately-held, leading provider of enterprise security system technology solutions, including custom design, installation, development, and support services. Minuteman offers a diverse range of advanced security management systems, including video surveillance, access control systems, emergency communications, intrusion detection systems, and public safety security solutions, for a broad range of enterprise clients. <u>http://www.minutemanst.com</u>

About Strategic Security Solutions, Inc.

Strategic Security Solutions, LLC is headquartered in Raleigh, NC and is an integrated physical and electronic security provider specializing in solution deployment for our customers in electronic access control, video surveillance, security voice solutions, intrusion detections and hosted managed services. Our team also specializes in regulatory compliance requirements in the North American utility marketplace including NERC-CIP, FERC and TWIC standards. For additional information, please visit https://www.s3nc.com.